



# **ECB DLT trials**Key industry findings



# ECB DLT trials An industry debrief



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Over 200 transactions, conducted by over 60 organisations in 2024

2. Industry feedback

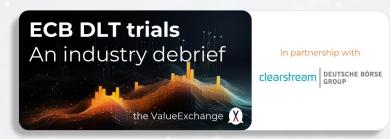
Viable cash, clearing, contracts: the game changers

3. Looking ahead

Momentum, continuation and return-on-investment

## **ECB DLT trials: an industry debrief**

#### **Overview**



In 2024, the European Central Bank led an extensive group of industry participants in an unparalleled programme of DLT trials and experiments.

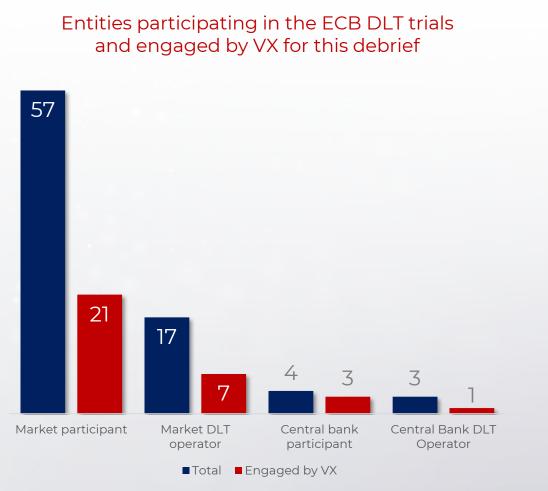
With 64 participating entities (including Central Banks, Issuers, Banks, Market Infrastructures, Investors and Technology providers), the "**ECB DLT trials**" were unique in the scale and breadth of their activity.

Across the 200+ transactions completed during the trials, a large number related to securities processing, including issuance, settlement, servicing and mobilization. These transactions have generated significant momentum in the digital innovation domain and provided valuable, fresh insights around the viability of DLT and digital cash across the European investment cycle.

This document summarises the business insights gained through the ECB DLT trials and experiments – with the intent of **documenting the current state and outlook for DLT across the European Union**.

It draws together feedback from 32 participating firms in the trials – all of whom have been interviewed by the ValueExchange (in November / December 2024). All views reflected in this document are solely those of the ValueExchange.

We would love to talk through these findings with you and so please feel free to reach out to us at <a href="mailto:info@thevalueexchange.co">info@thevalueexchange.co</a> if you would like to dig into these results together.



# Introducing the ValueExchange



Empowering change-makers in the capital markets with expert-backed, statistical insights on the case for transformation

Leveraging our...

#### **Hands-on experience**

Over 25 years of practitioner experience in securities and capital markets

### **Expert community**

An active and engaged community of industry leaders and changemakers across the globe

## Unique industry data

Over five years of in-depth data on how and where the world is transforming its investment operations



... to empower changemakers with:



#### CXNCIERGE Concierge

Our personalized service to help you get the answers you need



#### **Measure Impact**

Specialist benchmarking insights to track the economic impact of your transformation in dollars and cents



#### **Industry advocacy**

Collaborative, industry-wide campaigns to make the case for transformation



## Thought leadership

Tailored whitepapers, factsheets and webinars to help you make your case for transformation

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The ECB DLT trials in numbers

## **ECB DLT trials in numbers**

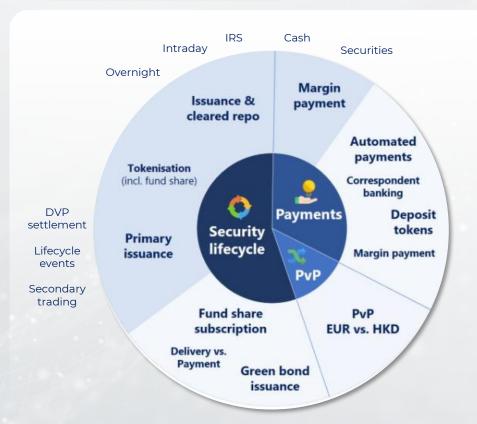


**64** participant firms

40
trials and experiments
identified

200+
ransactions

EUR1.6 billion in AUM/turnover



# and turnover / AUM of the ECB DLT trials (based on publicly available information) 120 25 1,096 100 20 80 15 60 € 50 22 10 40 5 20 0 Margin / Repo Payment Redemption Smart Other Issuance trade contract Count of Projects Sum of AUM / Turnover



# Who made up the trials?





#### Industry participants (Top 10 by # of projects)

Entity	# of Projects (inc. all roles)*
DekaBank	13
Deutsche Boerse Group (inc. Eurex, Clearstream)	11
BNP Paribas SA	10
Landesbank Baden-Württemberg (LBBW)	9
DZ BANK AG	8
ABN AMRO Bank N.V.	7
Helaba	5
NatWest Markets N.V.	5
ABN AMRO Clearing Bank N.V.	4
B. Metzler seel. Sohn Co. AG	4

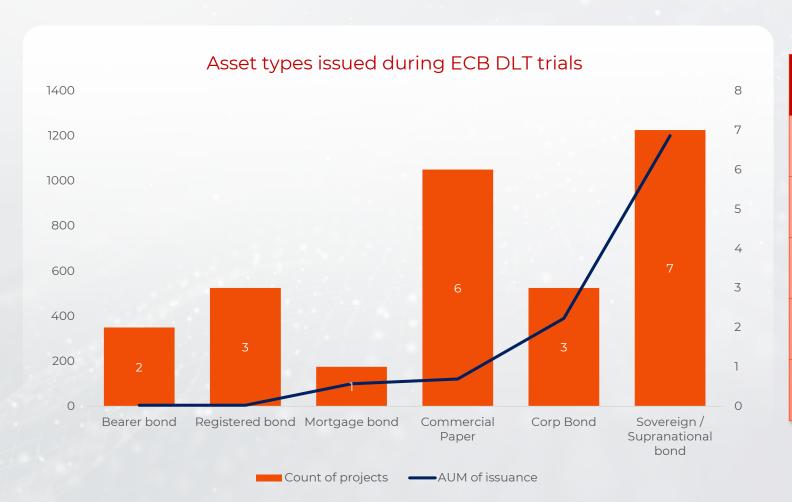
All figures are based on VX research

\*Some organisations participated in the trials in multiple capacities (i.e. as technology platforms, market infrastructures, issuers, investors, etc.)



## Which assets were issued?





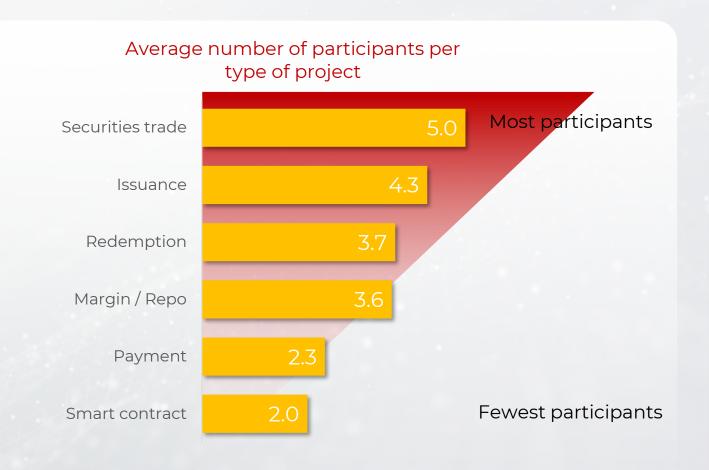
#### Top 5 Leading issuances (by size)

Project	Size (EUR)
Siemens (Corporate bond issuance)	330
Caisse des depots (Sovereign / Supranational bond issuance - first by France)	100
<b>European Investment Bank</b> (Sovereign / Supranational bond issuance, 1 <sup>st</sup> in Nov)	100
<b>European Investment Bank</b> (Sovereign / Supranational bond issuance, 2 <sup>nd</sup> in Nov)	100
LBBW / Berlin Hyp (Mortgage bond issuance)	100



## How wide were the use cases?





#### Leading cases (by # of participants)

Project	Participant #
Siemens corporate bond issuance (EUR330m, Sep)	9
Italian Banking Association Innovation Lab (ABI Lab), 8 of its banking partners & the Banque de France: automated wholesale payments	8
<b>European Investment Bank bond issuance</b> (EUR100m, 15th Nov)	7
Caisse des depots bond issuance (EUR100m - first by France)	7
<b>European Investment Bank bond issuance</b> (EUR100m, 22nd Nov)	6
KFW bond issuance (EUR50m, Aug)	6



# What did we learn from the trials?



	<b>Impact of trials</b> (Did the trials move the needle?)	Leading use cases	Key developments from trials
Issuance	Medium impact	EIB bonds, Caisse des Depots bond, Cassa Depositi e Prestiti (CDP), KFW	Global custody framework validated New issuance model
Securities Settlement	As expected	Rabo/ABN	[Key dependencies on existing industry practices; multi-chain custody]
Fund share dealing	As expected	BNP Paribas, IZNES	Use of central bank cash for settlement
Cash payments	As expected	CACEIS / Credit Agricole	Use of central bank cash for settlement
Margining / Repos	High impact	Eurex, CBOE Clear, DZ Bank, HQLAx	Immediate viability within existing legal / operating frameworks
Redemptions	As expected	[TBC]	None



## What did the trials achieve?



#### **Key themes**

The trials moved most of us **from "beginner" to "intermediate**" in terms of experience and expertise on DLT

The trials were a key, **compelling event** that made us all do work (in several months) that may have taken years otherwise

The trials have generated **real momentum and infrastructure** across over 70 firms now in Europe: as a first foundation of a digital CMU



## What did the trials achieve?

for many firms in the trials



3	1. Clearing / Margin	• Confirmation of near-term viability for IRS, CCP margining and Repos	"Total game-changer"
Net New	2. Contractual agreements	Over 70 firms have now executed DLT agreements – creating an industry basis of counterparty agreements on which to build	"This would have taken us years otherwise"
_	3. Viable cash	Validation of interoperability / trigger mechanisms as being able to support near-term industry priorities	"The trigger mechanism works within our existing plumbing"
ional	4. Understanding of next steps	Clear understanding of the issues that now need to be addressed for on-chain cash and further development of DLT operating models (esp. legal, cash finality, etc.)	"The trials evidenced what more needs to be done"
Foundati	5. Operating infrastructure	Leading firms have direct experience in building out digital operating models now These models are now in place at major market operators and leading participants (e.g. network connections, accounts, etc.) – which have been reused multiple times in the trials.	"The trials have shown us what the real target operating model will look like"
ation	6. Education	Less experienced firms were able to gain live exposure to DLT for the first time (10-20 firms) Internally, the education (and inclusion of) risk and legal functions has been a major benefit	"We've gained new working knowledge of DLT across more than 7 departments"
Educ	7. Press releases	Across the market and within firms, over 100 press releases have been issued – generating market visibility and FOMO Unfortunately, the press releases were also the main target outcome	"Most of our clients were really just in the trials for the press release"

## What did we learn?

## **Key challenges and requirements**



clearstream GROUP

Technology	Legacy	Liquidity	Legal frameworks	Networks	Custody
DLT technology isn't the issue Getting started and operational was easier than expected (technically) Only performance issues experienced were linked to limitations of the trial (i.e. not the technology)	<ul> <li>Connectivity to / dependency on legacy systems is still a fundamental blockage to fully programmable cash (i.e. how to book a digital EUR in a legacy treasury system)</li> <li>We're only as automated as our legacy processes: Legacy processes are an obstacle to full and real time automation (i.e. underlying batch systems or manual tax processes)</li> </ul>	- All fixed income digital asset lifecycle activities (from issuance to repos) require the assets to be HQLA and ECB eligible as collateral - This is a critical obstacle for future adoption: if investors can't hold it then there is no value in issuing it	<ul> <li>All DLT / digital asset agreements are bilateral today: and subject to each firm's understanding / risk appetite.</li> <li>80% of investors dropped out when they saw the legals</li> <li>This is a massive obstacle to scale</li> <li>We need a digital GMSLA</li> </ul>	creating new fragmentation of liquidity and new risks?  "Who is the network aggregator?" This is a key role to manage 'networks of networks'  "Certified networks' are needed (to help prioritise / focus)	<ul> <li>Lack of digital custodians is a key dependency – par because of direct holdings model as because of limited supply</li> <li>"Otherwise we have to be our own custodian" which means a "whole near to be or of oprocesses"</li> <li>All of this adds to the costs of adoption and slow progress</li> <li>Also platforms need to be open to different custody solutions ("we have our own keys and</li> </ul>

## What did we learn?

### **Key challenges and requirements**



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### Cost efficiency

- Firms have had to invest heavily in parallel infrastructures (for digital transactions): includina technology, processes and legal approvals
- This is a lot of investment for just one trade (i.e. in the trials): we must scale now

### **Standards**

- Industry standards and guidelines are **needed** on asset definitions. messaging, cash tokens and network types
  - ECB / Eurosystem is ideally placed to play a leading role in developing a European Digital Framework

### Conventions

- Today's end to end trade cycles are very old and based on established market conventions (e.g. trade entry in Bloombera)
- These market conventions would need to change to enable true digital benefits
- **But who controls** these conventions? Most are outside of any one firm's control

Most participants in the trials were already experienced with DIT: which means

we are not

**Ecosystems** 

- growing the pie (Institutional) investor participation was extremely limited
- Without more participants, ecosystems will remain small and so will the benefits
- How to widen the engagement?

## Investors

- Investors didn't want FCB tokens and they didn't want nodes / direct connections - they connected via APIs or Swift
- **Working with** DLT has to be seamless for investors (i.e. zero change) but also better
- How to drive an optimal proposition that delivers unique benefits and efficiency gains without complexity?

**Central Bank** support and leadership in the trials was a critical enabler

Leadership

- Key benefits in drivina participation, addressing issues, forcing difficult conversations and adding trust
- Strong reliance on ECB leadership for future development (across public and private partnership)



## What did we learn about cash?



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#### **Today**

## Immediately viable in (legacy) systems and processes

Easy for investors to understand

No pre-funding

mechanism
isn't the final
solution. But
we don't need
the perfect
model to make
progress. It's
the ideal
tactical option"

"The trigger

## Interoperability solutions

(Trigger Mechanism / TIPS Hashlink)

- Lacks full programmability (hence limited benefits)
- 24/7 availability?

#### **Tomorrow**

- A foundation layer to digital CMU / Grand ledger
- Links well into global initiatives (e.g. Project Agora)
- Fully programmable

# On-chain cash

(DL3S)

- Split Eurosystem liquidity pool
- Not compatible with (legacy) systems
- Legal frameworks (settlement finality) still unclear

"A real CBDC wasn't going to be quick but now we know what the path ahead looks like"

## What didn't we learn?

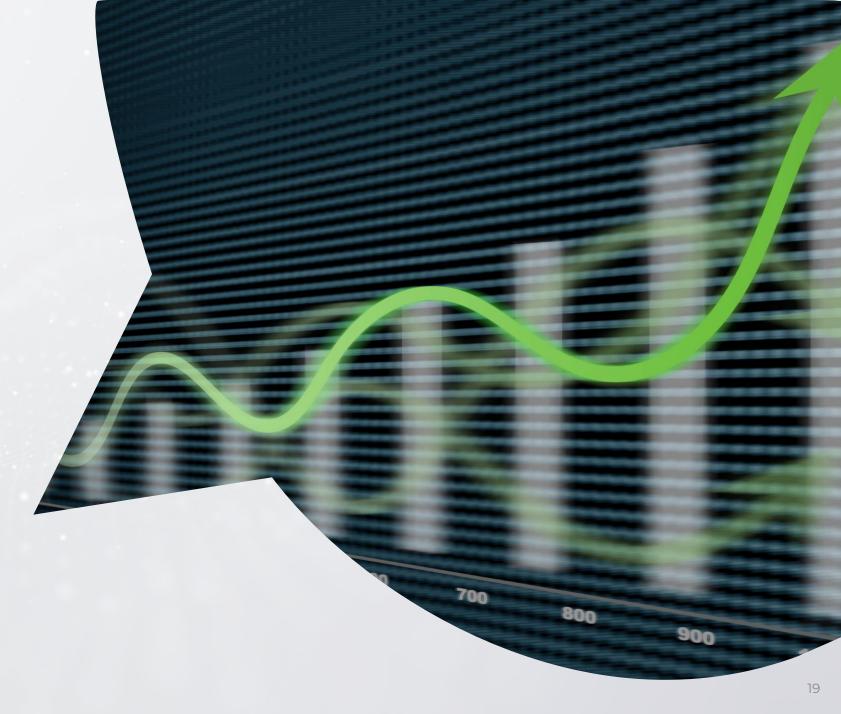


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Scale usage	Most use cases were too small (in volumes and number of counterparties) for firms to be able to experience and test at scale		
Digital operating models	(Partly) owing to the short time window of the trials, firms had to use existing technology and processes – meaning that they were not able to optimize their platforms to evidence the full benefits of DLT		
Live trades	Very few trades were run within live, control environments – many were using APIs and GUIs. As a result, few firms were able to get insights on the organizational impacts of live digital trades		
Scope	Trials focused strongly on bonds and short-term instruments (largely due to trial deadlines), limiting the complexity of processes and assets. Asset servicing scope of trials was very limited, meaning less visibility on the operational impact of digital securities on firms' securities lifecycle management		
Buy-side	With very limited buy-side participation, true end-to-end tests of secondary trades were difficult to achieve		

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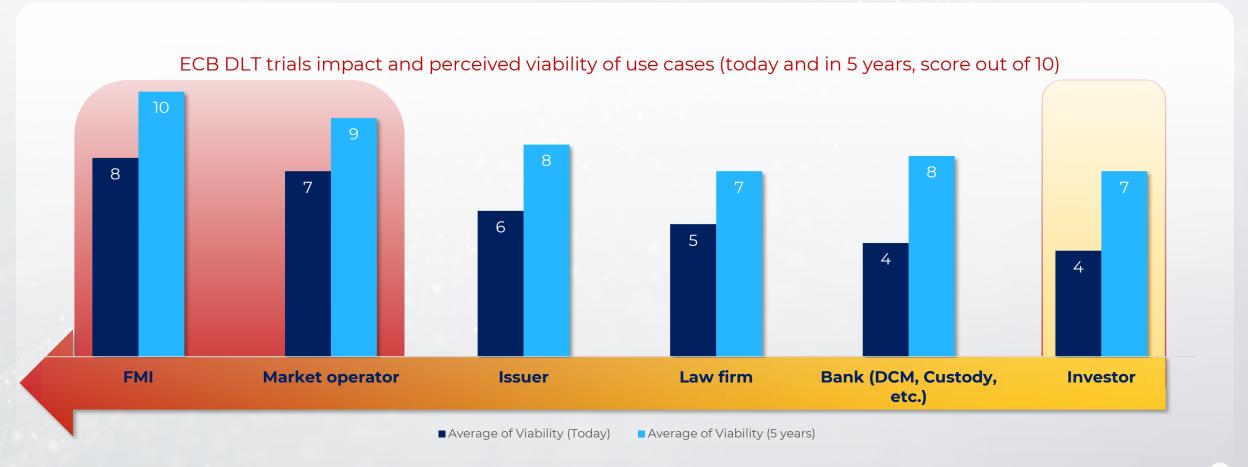


Looking ahead

## How viable is DLT today?



Market infrastructures and operators are highly bullish on viability – but what about investors?



## Where is the value?

**Issuance** 

Securities Settlement

**Fund share dealing** 

**Cash payments** 

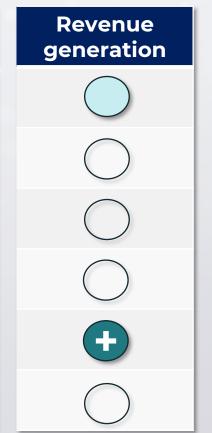
Redemptions

Margining / Repos



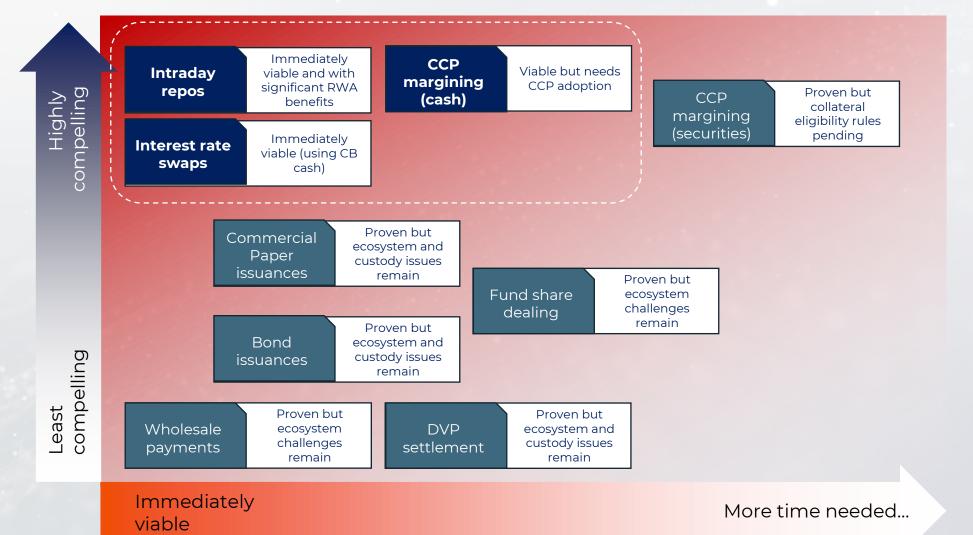
Value of DLT / digital assets vs existing industry operating models and technology

Speed		Cost	Risk
15 mins (vs T+2)	•		
Instant (vs 1-2 hours)			
1 hour (vs T+3)			
Instant			
Instant (cash) 1 hour (securities)	+	•	+
1 hour (vs T+2)			



# What is ready to scale?





#### Cases not tested:

- Programmable (secondary market) trades or settlements
- Fund tokenization (at securities level) and lifecycle

(All examples assume use of trigger mechanism)

## What next?



"We absolutely want to keep up the momentum that these trials have driven" "Now we're ready to see these trials through to (commercial) conclusion"

"We want to continue to experiment and learn about digital cash"





# Thank you!

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